

Ramsey Crookall & Co Limited



Joanna Crookall BSc Chartered FCSI
Director
+44 1624 623884
Joanna.Crookall@ramseycrookall.com
www.ramseycrookall.com

Established in 1946 on the Isle of Man, Ramsey Crookall is a full service stockbroker offering a broad range of execution only, advisory and custodial services to retail clients in the Isle of Man, United Kingdom and worldwide.

In addition the company provides discretionary and advisory fee based investment management services to a broad range of clients including charities, pension funds and trusts.

Strength of practitioners at Ramsey Crookall lies in their commitment to personal attention. With a dedicated team of experienced investment managers the firm offers a service designed to meet its clients' individual investment objectives by creating portfolios that reflect risk profiles, currency considerations, income requirements and time horizon.

"We regard our services as proactive and enhanced by access to a nominated fund manager who will be available from initial point of contact to ongoing management of the client's assets, allowing the client to build a long term consistent relationship with the firm," said Joanna Crookall, director at the firm .

The Isle of Man offers a strong regulatory infrastructure with excellent communications, and a secure and stable environment in which to hold assets.

Ramsey Crookall has access to all major investment vehicles and asset classes, including direct equities, collective and structured investment schemes, exchange traded funds and fixed interest securities.

The downturn in economic activity combined with historically low interest rates has made investors somewhat risk averse, whilst encouraging them to seek income at a reasonable price. This has made high yielding "blue chip" equities particularly attractive.

"Although the profile of our client base has remained unchanged," pointed out Ms Crookall, "we have seen more clients who have historically held a significant proportion of their wealth in cash deposits now prepared to consider other asset classes."

The demographics in the UK support the likelihood of more individuals inheriting wealth. In addition, the significant numbers of "baby boomers" who have reached or are approaching retirement will now require management of those pension assets with the objective of maximising income and protecting capital.

"As investors become more sophisticated and aware of their options, we consider that the trend to seek advisers and managers who consistently deliver performance and returns together with high standards of service will grow," concluded Ms Crookall.